

**MISSISSAUGA FESTIVAL CHOIR
OPERATING BUDGET**

A/C	Actual to June 30/20	Actual to June 30/21	Actual to June 30/22	Draft to June 30/23	Proposed 2023/24 Budget
INCOME					
4001 TICKET SALES FALL	47,182	9,144	5,025	26,468	29,625
4002 TICKET SALES SPRING	1,250	5,230	16,624	15,708	19,750
4003 MEMBERSHIP FEES FALL	24,965	13,125	13,775	18,250	21,600
4004 MEMBERSHIP FEES SPRING	20,715	12,750	13,635	15,825	16,000
4007 INTEREST EARNED	2,661	2,401	2,793	-1,724	1,000
4008 MUSIC RENTAL	402	0	24	41	0
4009 MISCELLANEOUS		20			0
4012 SPECIAL CONCERTS	5,000	0			0
4013 CDS	30	0			0
4015 GENERAL FUND RAISING	790	0		43	0
4016 INDIVIDUAL DONATIONS	15,455	1,130	4,176	4,310	500
4018 CANADA HELPS DONATIONS	140	4,740	1,251	1,040	500
4019 ONTARIO ARTS COUNCIL				11,000	9,900
4020 ARTS AND CULTURE GRANT	18,000	20,000	27,000	30,000	35,000
4021 PARTNERSHIPS	14,550	2,000	2,550	2,500	2,000
4029 CHAMBER CHOIR TICKETS	1,749	0		48	3,975
4030 F O F TICKETS	7,020	0			5,300
4031 F O F DINNER TICKETS	1,550	0			0
4032 F O F DONATIONS		0			
4033 FUND RAISING EVENTS	13,638	0	12,595	1,089	8,000
4034 CHAMBER CHOIR FEES	4,480	0			8,175
4035 40 for 40 Campaign	960	460	360	360	16,000
4037 From Internally Restricted					
4038 Mississauga Marathon	2,075	0	9,478	6,143	6,000
4042 Resonance Registrations	10,810	6,295	7,275	6,150	6,400
4043 Resonance Ticket Sales	315	0	2,561	2,173	2,750
4044 Resonance Special Concerts	3,000	0			
Choral Mosaic Income					
4201 City of Mississauga Grant				20,000	
4220 Choir Member Donations				5,174	
4222 Public Donations				2,438	
Choral Mosaic Total Income				27,612	
TOTAL INCOME	196,738	77,296	119,122	167,037	192,475
EXPENSES					
CONTRACTORS					
5002 ARTISTIC DIRECTOR	26,800	23,627	25,800	26,800	33,800
5003 MUSICIANS FALL CONCERT	13,031	950	1,075	2,079	1,500
5004 MUSICIANS SPRING CONCERT	0	475	3,000	1,914	2,000
5005 SECTIONS LEADS REHEARSALS	8,424	2,675	5,772	8,786	10,400
5008 SECTION LEADS CONCERTS	1,036		1,600	2,424	2,400
5009 ASSISTANT DIRECTOR	3,500			5,197	6,200
5010 REHEARSAL ACCOMPANIST	2,850	990	2,695	3,690	2,990
5011 OPERATIONS COORDINATOR	8,283	7,722	7,706	7,854	9,080
5012 STAGE MANAGER	250		250	500	500
5013 CD RECORDING EXPENSES					
TOTAL CONTRACTORS	64,174	36,439	47,898	59,244	68,870

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LAC COSTS					
5101 PRODUCTION FALL	728			418	1,800
5102 PRODUCTION SPRING			1,613	1,217	1,600
5103 TICKETS FALL	3,115			2,195	3,100
5104 TICKETS SPRING			2,175	1,481	2,200
5105 LABOUR FALL	5,058			4,247	5,700
5106 LABOUR SPRING			5,745	5,870	5,700
5109 RENT FALL	5,091			2,177	2,700
5110 RENT SPRING			2,696	2,380	2,700
5112 SOCAN FEES FALL	1,243			840	889
5113 SOCAN FEES SPRING			534	497	593
5115 CAPITAL IMPROV. FALL	1,925			1,600	1,125
5116 CAPITAL IMPROV. SPRING			1,976	1,018	750
TOTAL LAC COSTS	17,160	0	14,738	23,940	28,856
OTHER CONCERT COSTS					
5201 REHEARSAL HALL RENT FALL	1,235		1,080	1,365	1,140
5202 REHEARSAL HALL RENT SPRING	985		1,140	2,643	1,520
5203 MUSIC FALL	2,387	5,969	5,099	3,159	2,500
5204 MUSIC SPRING	2,628	5,546	930	2,283	2,000
5207 PHOTOCOPIES FALL	317		7	384	500
5208 PHOTOCOPIES SPRING	293		173	235	500
5216 PIANO TUNING				187	500
5227 SUBSCRIBER/PARTNER EVENT					
5229 SPECIAL CONCERT COSTS				2,314	
TOTAL OTHER CONCERT COSTS	7,845	11,515	8,428	12,571	8,660
ADMINISTRATION					
5302 FLOWERS/GIFTS			55	-55	100
5303 BANK CHARGES	2,460	1,612	2,053	1,026	2,000
5304 POSTAGE/POST BOX COSTS	359	517	299	407	500
5305 SUPPLIES	151		61	391	500
5306 MISCELLANEOUS	235	272	411	426	500
5307 INSURANCE	1,398	1,236	1,375	1,491	1,500
5310 AUDIT FEES	4,100	3,301	3,500	3,523	4,700
5313 SOCIAL SUPPLIES	210				250
5317 ARTISTIC MEMBERSHIPS	435	400		431	500
5319 ROBERT HEISE AWARD		500	500	500	500
5321 COMMISSION	20,100				5,000
5326 STORAGE	1,630	1,630	1,630	231	250
5327 FUND RAISING EXPENSES	1,830		11,910		2,500
5330 FUNDRAISING/PARTNERSHIP PL	364				100
5338 Professional Development					1,500
TOTAL ADMINISTRATION COSTS	33,271	9,467	21,793	8,372	20,400
CHAMBER CHOIR					
5401 REHEARSAL HALL RENT	1,415				1,955
5402 CONCERT HALL RENT	4,854				750
5403 MUSIC	109				750

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5404 PRINTING					
5405 SECTION LEADS SALARY	7,110				9,200
5406 ACCOMPANIST SALARY	2,170				2,355
5408 SOCAN	-144				139
5410 MUSICIANS	2,800				1,000
TOTAL CHAMBER CHOIR COSTS	18,448	0	0	0	16,149
FESTIVAL OF FRIENDS					
5501 SOCAN FEES	114				186
5502 SECTION LEADS	500				800
5503 ACCOMPANIST	250				300
5504 MUSIC	469				500
5506 SUPPLIES					
5507 MARKETING					
5509 MEALS	1,610				
5510 RENT	2,104	-52			2,200
5511 PROCEEDS PAID OUT	3,945				815
5512 PRINTING					
TOTAL FESTIVAL OF FRIENDS COSTS	8,992	-52	0	0	4,800
RESONANCE					
5601 Rent	2,730		3,490	4,450	5,100
5602 Conductor	12,000	11,700	10,733	12,700	13,700
5603 Music	2,143	2,100	468	437	750
5604 Accompanist	3,000	1,250	3,610	4,244	4,095
5605 Administrator	1,123	693	2,228	1,980	1,500
5606 Musicians		413	200		250
5607 SOCAN			42	36	96
5608 Miscellaneous	0	0	200	156	100
5611 Retreat/workshop					650
TOTAL RESONANCE COSTS	20,996	16,155	20,970	24,003	26,241
RAISING VOICES					
5701 Rent	1,152				2,200
5702 Conductor	1,350				2,750
5703 Accompanist	675				1,300
5704 Music	23				50
5705 Music Therapist	900				1,800
5706 MFC Staff	433				900
5707 Printing/design	111				200
5708 Supplies	135				200
TOTAL RAISING VOICES COSTS	4,779	0	0	0	9,400
CHORAL MOSAIC EXPENSES					
Planning					
6001 Artistic Director				5,000	
6005 Rental				25	
6008 Other				5	
6010 Total Planning				5,030	

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6011 Marketing Consultant (Conference)				2,000	
6012 Designer				873	
6013 Design - Brand				3,118	
6014 Web/Social Media				832	
6015 CM Launch Video				2,833	
6016 Printing				317	
6017 Postage					
6018 Execution				3,091	
6020 Total Marketing (Conference)				13,065	
6021 Marketing Consultant (Concerts)				1,861	
6022 Design				1,195	
6023 Web/Social Media				699	
6024 Printing				156	
6030 Total Marketing (Concerts)				3,911	
6031 Registration Design				268	
6040 Total Registration				268	
TOTAL MOSAIC 2020 COSTS		0		22,275	
EDUCATION - webinars		0			
MARKETING COSTS					
6111 Season Marketing Design	6,473	425	398	221	800
6145 Season Marketing Audience Develo	949	1,521	1,863	2,351	2,730
6211 Christmas Marketing Design	715			1,925	2,000
6311 F of F Marketing Design	388				500
6411 Spring Marketing Design	166		676	1,329	1,500
6511 Chamber Marketing Design	1,198	83			500
6611 Resonance Mktg Design		83	159	346	500
TOTAL MARKETING COSTS	9,889	2,113	3,096	6,171	8,530
TOTAL COSTS	185,554	75,637	116,923	156,576	191,907
EXCESS/(DEFICIT)	11,184	1,658	2,199	10,462	568